



Newsletter

Pre-Spring Edition

Issue: 02/2006

HISTORY OF ACI

Air Concepts Heating and Cooling, Inc. is owned and operated by Ken Carpenter and Mike Mitchell. Ken Carpenter has been in the HVAC business for over thirty years, first working in the Portsmouth community for Standard Heating, and then going on to start his own business in 1985, Carpenter Heating and Cooling, LTD.

In 2000, Ken sold his fifteen year old business to Glennco Systems, Inc., a mechanical/HVAC contractor. Ken remained with the business to manage the HVAC portion and then later hired Mike Mitchell for residential sales.

In 2004, Glennco decided to sell its HVAC portion of the business, and Ken and Mike purchased the well reputable company and kept its employees. On June 1, 2004 Ken and Mike renamed the business to Air Concepts Heating and Cooling, Inc.

Air Concepts Heating and Cooling, Inc. continues to grow, and are dedicated to becoming Southern Ohio's most reputable HVAC company.

WHO IS ACI?

Air Concepts Heating and Cooling, Inc. (ACI) is a residential and light commercial HVAC contractor located in Portsmouth, Ohio. ACI is licensed and fully insured. We offer a complete line of heating, cooling and indoor air quality products. Financing is available on residential and commercial installations, and we also accept major credit cards. Our staff consists of over 100 years of combined HVAC experience. At Air Concepts, our **"experience"** will make yours a good one.

IMPORTANCE OF ROUTINE MAINTENANCE

Do you change the oil in your car regularly? Well, the same type of routine maintenance is required for your heating and cooling system. ACI has developed a maintenance agreement program to keep your equipment operating correctly and efficiently. We offer maintenance agreements for residential and commercial equipment. The program offers many benefits, including discounts on repairs, double parts warranties and priority status when service is needed. Call today for more details on this program.

WHAT IS IAQ?

Indoor Air Quality (IAQ) refers to the quality of air inside your home. EPA studies indicate that indoor air is four to five times more polluted than outdoor air. And with over 28 million Americans suffering from hay fever and other allergies, people are looking for solutions. The truth is, even a spotless home can allow indoor air pollutants to flourish. But now, a revolutionary breakthrough from TRANE allows your central air system to capture up to 99.98% of those airborne allergens passing through the filter system. It's a filter system like no other, and it's hitting the market soon!

WHAT'S SEER?

A lot of changes are occurring in the HVAC industry as you may have already heard. On January 23, 2006 the U.S. Department of Energy (DOE) issued the new standard for central air conditioning to be 13 SEER. Residential air conditioner systems must now achieve a Seasonal Energy Efficiency Ratio (SEER) of 13 or higher. The 30 percent increased standard is expected to save consumers \$1 Billion over the next 25 years.

For more information on ACI, visit our website at <http://www.airconceptsinc.net>

For more information on the new TRANE CleanEffects™, visit the TRANE website at <http://www.trane.com>



Air Concepts Heating and Cooling, Inc. is the only TRANE Comfort Specialist in Scioto County

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